

Successful v/s Unsuccessful - A Comparison of Two Minds

Successful

- Focuses on Cash Flow + Profits
- Wakes Up Early, Goes to Bed late
- Persistent + Diligent
- Assumes Command of Their "Own Ship"
- Is a Goal Setter
- Has the end in mind from the start
- Seeks on-going Feedback/Correction From ~~other~~ Successful People
- Strong sense of "Nausea"
AKA... Urgency
- Sells to a Hungry Crowd:
Leads, Training, Tools

Unsuccessful

- Wastes too much time on negative media, such as T.V. + other people
- Easily consumed by petty chit-chat
- Bounces from program to program
- Has a wait and see attitude
- Few Goals, If any
- No Future speak, everything's yesterday
- Little to no Responsibility
- Procrastination runs through their veins.
- Their need to make money is the reason why they don't make any!